

# SMALL BUSINESS EXCHANGE

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## COVID-19

### Message from our Leaders

#### California Gov. Newsom: Federal Government Has Responsibility To Help States Recover

By Mary Louise Kelly, Christopher Intagliata, Courtney Dorning

California led the nation in issuing a statewide stay-at-home order. But there's been an economic cost for going first — in the form of a \$54 billion budget shortfall and unemployment projected to be as high as 25% this quarter.

“Those are Depression-era numbers and they're numbers that you'll see across this country,” Democratic Gov. Gavin Newsom tells All Things Considered. “By some estimates ... this has been the biggest shock we've seen in living memory.”

In California, this shock to the system has also resulted in 4.8 million people filing for unemployment insurance since March 12.

Going forward, the state will need to seek a balance between the economy and public health.

“We are going to do everything in our power to protect the most vulnerable, and do our best to protect public health, the public safety, and significantly do our best to address public education,” Newsom says. “But we can't do that alone without the federal government's support, not as charity but as social responsibility to help meet the needs of millions and millions of Americans.”

The governor loosened the benchmarks that counties need to meet in order to reopen.

Here are excerpts from the interview:

**These new benchmarks mean almost every county in the state — with a few exceptions, Los Angeles being a big one — can now move to the next phase of reopening. Why now,**

■ Continued on page 2

## Electronically Sealed Bids: Improve the Bidding Process for Public Works Projects



[ Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com/> ]

By McKenzie Gregory,

Jobsite activity may have temporarily slowed down in recent weeks, but for many public works projects around the country, the show must go on. For many regions, public works projects have been deemed as essential infrastructure.

In a time when virtual collaboration has become the norm, builders need a way to confidentially and safely submit sealed bids online. In general, the competitive bidding process for public works projects usually involves public advertisement for the submission of sealed bids, the public opening of bids, and the award of contracts to the lowest responsible bidder that is responsive to the solicitation for bids.

To help meet the high demands of owners, governments, public entities, or GCs bidding out a public works project, while reducing in-person visits and meetings, electronically sealed bids have become the new standard.

With electronically sealed bids, builders can ensure that all bids are kept confidential until the bid due date without the hassle of subcontractors having to physically hand in bids or attend a public bid opening (sometimes referred to as a “rip-and-read”). Instead, subcontractors can submit their sealed bids online and revise them right up to the bid due date, eliminating the need to meet in person.

Today, leading construction firms are using BuildingConnected to keep public works projects on track with electronically sealed bidding. Here's a look at how two BuildingConnected customers—general contractor Structure Tone and owner USCF Real Estate—are benefiting from this feature today.

#### What are some of the advantages of electronically sealed bidding?

“Some of the top benefits include time saved, easier procurement management, and increased transparency between project partners,” said Karly O'Brien, Estimator at Structure Tone. “Sealed bidding also enables better historical data collection and allows us to better organize

the information requested from bidders: things like breakout costs and alternates that you can require on bid forms.”

“Personally, I'm a big fan of the Bid Archive option. We always use this tool when filing the submitted bids on our company drive. The standard cover page it makes for each bidder helps keep things organized,” said Karly.

Elizabeth Hsu, Contracts Manager for Health Design & Construction at UCSF Real Estate, echoed these sentiments.

“The biggest benefit is definitely the increased ease of issuing and opening bids,” Elizabeth said.

“All of our contacts are in one place. All questions and answers are also issued from one place.”

#### How have sealed bids helped your team navigate the current environment, while in-person “rip-and-reads” aren't possible?

“The majority of our CM bids were already using the electronic sealed bidding options prior to the COVID-19 outbreak. The fact that we were already so familiar with the electronic bids was an added positive to help others navigate this time,” said Karly.

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# COVID-19 | Message from our Leaders

## California Gov. Newsom: Federal Government Has Responsibility To Help States Recover

Continued from page 1  
when confirmed cases of COVID-19 in your state are still going up by thousands a day?

Because we've seen stability. We never experienced the peaks that many other parts of the country experienced. And we're seeing not only stability, but we're seeing a decline over a two-week extended period of hospitalizations and number of patients in ICUs. And while you're correct, we're seeing total number of positive cases rise, we're also seeing exponential increase in testing. A month ago, we were doing

about 2,000 tests a day. We've been averaging north of 40,000 tests per day and our ratio of positives to total tests has also been stable for many, many weeks. ... Deep progress has been made not only in the testing, but also in the tracing. We have now over 3,000 trained professional tracers throughout the state of California.

**Your task force asked the federal government for \$1 trillion in direct relief for state and local governments. Have you gotten an answer?**

Well, overwhelmingly so. Not only was there an answer, there was action by Speaker Nancy

Pelosi, the Democrats in the House. Look, I'm not naive. They moved a package forward well north of that. ...

**Which the Senate does not appear in a rush to take up.**

Correct. And so the reality is we have to continue put up the pressure. And I think what's significant is the pressure is not just coming from states and from local elected or statewide elected [officials], but from some of the most well-known icons in the business community, Bob Iger of Disney, Marc Benioff [of] Salesforce.com.

**If that money is not forthcoming, there are painful cuts in the future for your state.**

I don't think there's a state that will be spared. Now, many states are in a position like California where we have historic reserves. But you're correct, there will have to be cuts. We're trying to do our best to spare, again, those cuts against the most vulnerable. And that's why it's so foundational, fundamental that we get support from the federal government.

**SOURCE:** [www.npr.org/sections/coronavirus-live-updates/2020/05/19/858962067/california-gov-newsom-federal-government-has-responsibility-to-help-states-recover](http://www.npr.org/sections/coronavirus-live-updates/2020/05/19/858962067/california-gov-newsom-federal-government-has-responsibility-to-help-states-recover)



## Economic Equity and Covid-19

### Pandemic steals most from immigrant working women

[ Article was originally posted on [www.calmatters.org](http://www.calmatters.org) ]

By Jackie Botts, CalMatters

Early estimates indicate that the coronavirus pandemic has stolen jobs from non-citizen workers — including immigrants who have green cards, work visas or are undocumented — in California at higher rates than citizens. And women have suffered greater job loss than men.

But it's the Californians at that intersection, women who aren't citizens, who have experienced the most devastating job losses, according to a study published Wednesday by UC Merced Community and Labor Center researchers.

Between Feb. 15 and April 18, nearly one in three non-citizen working women lost their jobs, the study estimates.

All told, one in four non-citizen workers in California have lost jobs during the pandemic, or an estimated 688,000 workers. The researchers estimate that about 42% of those are undocumented.

**Job loss come as cuts loom**

While it's still early days for research about the pandemic's impact, the UC Merced study provides an early signal of one way that the pandemic has widened California's economic inequities.

It also comes days after Gov. Gavin Newsom released a grim budget proposal that would slash \$14 billion from social services programs to balance a predicted \$54 billion deficit, unless the federal government bails-out states.

Conspicuously missing from Newsom's draft budget was his January proposal to extend the state's health insurance for low-income people to undocumented seniors. Also absent were plans to extend unemployment benefits or the state's earned income tax credit to undocumented workers, solutions backed by immigrant advocates.

"To me this whole pandemic is a humanitarian crisis because we have such a lack of a safety net for citizens and there's virtually no safety net for undocumented folks," said principal author Edward Orozco Flores, a professor of sociology.

**Small sample sizes signal caveats**

The researchers analyzed the U.S. Census Bureau's Current Population Survey, which interviews 60,000 families each month. The estimates come with significant caveats: the sample sizes for California are small, making it difficult to draw firm conclusions about subgroups, like women and immigrants.

Governmental agencies, like the California Employment Development Department, typically combine multiple months of survey results with other data sources to more accurately estimate unemployment rates.

Flores said, however, that the state's rates of job loss among non-citizens and women closely mirrored the nationwide patterns, adding weight to the findings in California.

**A "shecession"**

Unlike the Great Recession, which was sometimes nicknamed a "mancession" because it ground to a halt the male-dominated manufacturing and constructing industries, this recession has knocked out the woman-dominated service and hospitality industries, said Jesse Rothstein, professor of public policy at UC Berkeley. For example, 57% of workers in the

hotel and lodging industry are women, while 54% are immigrants.

But the damage extends beyond those women to the children and elderly parents that they take care of, Flores said.

"Studies show that women contribute more towards household labor than men do in terms of providing economic and social support for family members," Flores said. "I can imagine how many children are going hungry."

**Without a safety net, free fall**

Over two million undocumented immigrants live in California, and they comprise about 10% of the workforce. But they don't qualify for most state and federal relief, like unemployment benefits, CalWORKS grants for low-income families with children, or food stamps.

Families that include undocumented workers who file taxes won't receive the \$1,200 stimulus checks that Congress authorized in its March pandemic relief package, even if some family members, such as children, are citizens.

Those families are also excluded from claiming tax refunds for low-wage workers, though a pending state bill would extend the Califor-

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# Access to Capital

## Ready to Grow Your Business?

## Top Minority Business Grants in 2020

[Article was originally posted on [www.fundera.com](http://www.fundera.com)]

By Meredith Wood,

According to Census Bureau data, the number of minority-owned firms doubled over the last decade. This being said, however, although minorities are majorly driving the growth of entrepreneurship in this country, minority business owners still face a multitude of challenges when trying to start and finance their businesses. Overall, minority-owned businesses tend to be smaller and generate lower profits than businesses owned by white people. Minority entrepreneurs are also less likely to get access to credit, which is a key predictor of a business's future success.

Luckily, in addition to traditional financing options, like business loans, there are a variety of alternative funding solutions that minority entrepreneurs can explore, like small business grants. In this guide, therefore, we explore a list of 12 of the best minority small business grants and what you need to know to apply for these grants for your business.

### Minority Business Grants: 12 Best Options

If you're having trouble qualifying for traditional financing, or simply want to consider all of your

options, small business grants are a great funding alternative. Unlike business loans, where you have to pay back the capital you borrow—plus interest—grants are essentially free money.

With this in mind, however, it's important to remember that grants can be extremely competitive and often require involved and lengthy application processes. Nevertheless, there are small business grants available specifically for minority-owned businesses—including those from the federal government, state and local governments, and private organizations.

### 1. Grants.gov

Although Grants.gov doesn't exclusively offer minority-owned business grants, this federal portal is a great resource for finding grants applicable to your specific industry and eligibility. On the whole, Grants.gov offers eligibility guidelines, application information, and deadlines on over 1,000 small business grants.

All federal government agencies offering minority business grants (and others) will post their information on this site. Over two dozen federal agencies offer grants, including the Department of Agriculture, Department of the Interior, Environmental Protection Agency, and National Aeronautics and Space Administration.

In particular, minority-owned businesses might narrow the search based on the category "small business," or your individual eligibility criteria, like "Native American tribal organization," or "nonprofits."

### 2. The National Association for the Self-Employed (NASE) Growth Grants Program

Nase offers the Growth Grants Program which allows members to apply for grants to help their businesses grow. These micro-grants are worth up to \$4,000 each and you must be a NASE member to qualify. Once again, although NASE doesn't exclusively offer minority small business grants, this program focuses on smaller businesses who can't always find other methods of financing. Plus, a NASE Growth Grant can be used for a variety of business purposes—including purchasing equipment, hiring employees, or creating marketing materials.

NASE offers these grants on a monthly basis and applications are reviewed quarterly.

### 3. Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR)

If you're looking specifically for minority business development grants, you might want to start

with the SBIR or SBIT programs. These two government programs provide business funding opportunities for small businesses engaged in cutting edge research and development. Eleven government agencies including NASA, DOD, DOE, DHHS, and the National Science Foundation—reserve a portion of their research and development funds to contribute to this highly competitive grant program to foster technological innovation.

As you might imagine, the grant qualification requirements and amounts awarded are largely specific to the program and individual grant you're applying for. This being said, however, you must have an American-owned and independently operated, for-profit small business, with the principal researcher employed by your business. Your business also must have 500 employees or fewer.

### 4. Rural Business Development Grants

Do you run your business in a rural area? If so, you'll want to explore the Rural Business Development Grant Program from the USDA. Through this program, you can get apply for minority small business grants between \$10,000 and \$500,000.



## California Sub-Bid Request Ads

### SUKUT CONSTRUCTION

Is requesting quotes from certified and qualified DBE/MBE/WBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**Asphalt Concrete Paving & Surfacing, Traffic Stripes, Chain Link Fences & Gates, Concrete Reinforcing, Masonry, Metal Fabrications, Rough Carpentry, Wood Trusses, Finish Carpentry, Metal Roof Panels, Flashing, Painting & Coating, Hydropneumatic Tank, Magnetic Flowmeter, Electrical, Instrumentation**

### Amador Water Agency

### Pioneer Water Rehabilitation Project - Phase 2

Located in Pioneer, California

**BID DATE June 9, 2020 at 2:00 p.m.**

All Quotes Due Prior

### Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC  
An Equal Opportunity Employer

### STEVE P. RADOS, INC.

9550 Elder Creek Road Sacramento, CA 95829

Engineering Contractors

An Equal Employment Opportunity Employer

Visit our website: [www.radoscompanies.com](http://www.radoscompanies.com)

Tel (916) 475-1654 • Fax: (916) 475-1655

Our firm is preparing a bid for the following project as a prime contractor and invites all Certified DBE/WBE/MBE to submit bids on the following project prior to the time and date of bid:

### AMADOR WATER AGENCY PIONEER WATER REHABILITATION PROJECT - PHASE II

**BID DATE: JUNE 9, 2020 @ 2:00 pm**

Lead Estimator: Rob Wojcik e-mail: [rwojcik@radoscompanies.com](mailto:rwojcik@radoscompanies.com)

Sub-trades suppliers needed for the following work (but not limited to): Asphalt Concrete Paving and Surfacing, Traffic Stripes, Chain Link Fence & Gate, Concrete Reinforcing, Masonry, Metal Fabrications, Rough Carpentry, Wood Trusses, Finish Carpentry, Metal Roof Panels, Flashing, Painting & Coating, Hydro pneumatic Tank, Magnetic Flowmeter, Electrical Instrumentation.

S.P. Rados, Inc. is a Signatory Union Contractor. Subcontractors will be required to abide by the terms and conditions of the AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions & insurance requirements. S.P. Rados, Inc.'s listing of a subcontractor is not to be construed as an acceptance of all the subcontractor's conditions or exceptions included with the Subcontractor's price quote. Subcontractors will be required to provide a payment & performance bond from an approved surety company for 100% of the subcontracted work. S.P. Rados, Inc. will pay bond premium up to 1.5% (optional).

Please be advised, Contractors and Subcontractors must register with the D.I.R. (Department of Industrial Relations) in order to bid on public works projects. Registration with the D.I.R. costs \$300 and covers the fiscal year (July 1 to June 30th). To verify status of your D.I.R. number, please visit: <http://dir.ca.gov/Public-Works/Contractors.html>.

Assistance is available in obtaining bonds, lines of credit and/or insurance. We will consider dividing total requirements when economically feasible into smaller tasks or quantities to permit participation by DBEs in the competitive process. We will assist in obtaining necessary equipment, supplies, materials & related assistance or services. S.P. Rados, Inc. requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation.

Plans and Specifications are available for viewing at: Amador Water Agency, with prior notice to the agencies representative, located at 12800 Ridge Road, Sutter Creek, CA 95685, also available at Steve P. Rados, Inc. at 9550 Elder Creek Road, Sacramento, CA 95829. Please call the office at Tel (916) 475-1654 to schedule an appointment for viewing.



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: DAVE BAST  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

### LOWER ELKHORN BASIN LEVEE SETBACK SACRAMENTO AND YOLO BYPASSES

Contract No. C51593, Specification No. 20-01  
Small Business Enterprise Goal Assigned is 25%

OWNER: STATE OF CALIFORNIA  
DEPARTMENT OF WATER RESOURCES  
1416 Ninth Street, Room 418,  
Sacramento, CA 95814

**REVISED BID DATE: JUNE 4, 2020 @ 4:00 P.M.**

DGC is soliciting quotations from certified Small Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION SITE MANAGEMENT, CPM SCHEDULING CONSULTANT, DEVELOP WATER SUPPLY, DEWATERING, EMULSION SUPPLIER, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FENCING, HYDRO-SEEDING, LANDSCAPING, LIME TREATMENT, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, REINFORCING STEEL, ROADSIDE SIGNS, ROCK SLOPE PROTECTION SUPPLIER, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, UNDERGROUND, WATER TREATMENT, WELL DRILLING & SEALING, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, SITE SECURITY/GUARD, OFFICE TRAILER & FURNISHINGS.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Dave Bast. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: JACK SHEWMAKER  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

### SEDIMENT REMOVAL 2020 TISDALE BYPASS SACRAMENTO RIVER FLOOD CONTROL PROJECT

Contract No. C51597,  
Specification No. 20-05  
Small Business Enterprise Goal Assigned is 25%

OWNER:  
STATE OF CALIFORNIA -  
DEPARTMENT OF WATER RESOURCES  
1416 Ninth Street, Room 418,  
Sacramento, CA 95814

**REVISED BID DATE: JUNE 02, 2020 @ 4:00 P.M.**

DGC is soliciting quotations from certified Small Business Enterprises and Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**CLEARING AND GRUBBING/DEMOLITION, EROSION CONTROL, FENCING, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, STREET SWEEPING.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need SBE/DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer

UGE & ECS, Inc. is seeking a  
**Construction Project Manager/Supervisor/  
Superintendent with Certification in Certified  
Safety Professional (CSP), Heavy Civil Engineer,  
Heavy Vertical Tunnel experience,  
All Construction OSHA Certifications such as  
Fall Protection, Excavation, Trenching and  
Soil Mechanics and more.**

7 to 10 years of consistent experience managing very large projects.

This project is located at one of the Airports in San Diego or LAX.

This project pays well and starts in two to three weeks from now.

If interested, please send resume to  
[nancy@ugeecs.com](mailto:nancy@ugeecs.com).  
Contact numbers are  
O: 213-625-1016 or C: 310-894-3154.

## nibbi

Project Name: Treasure Island Parcel C3.1 DB - FP & PV  
Location: Treasure Island, San Francisco, California  
Bid Date: June 19, 2020 @ 2:00pm  
Pre-Bid Conference: June 5, 2020 @ 10:30am

Nibbi Brothers has been selected as the General Contractor for the Treasure Island Parcel C3.1 project in San Francisco. We are in receipt of the 100% DD Set and are currently requesting bid proposals from qualified subcontractors including those certified as SBE's for Design Build - Fire Protection & PV. The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%. For more information about the San Francisco SBE program as it relates to this solicitation please contact Mr. Romulus Asenloo at the City and County of San Francisco Contract Monitoring Division via email or by phone, Romulus.asenloo@sfgov.org / (415)581-2310. Proposals are due no later than 2:00 PM on Friday, June 19, 2020 online via the Building Connected website. Please note a completed Bid Form will need to be submitted for each trade/bid package you are bidding on in order to be considered. A new mid-rise, 100% electric apartment building with 138 affordable units, parking garage, resident service and community facilities, and outdoor space is proposed. The main building access is located at the lobby off 6th Street. Level 1 consists of property management, resident services, youth activities, mail, bike parking, 27 parking spaces and residential units. Level 2 includes a community room, courtyard, laundry room, and residential units. Levels 3-7 are residential units.

Construction Type: Type 1A at level 1-2 with 3-hour fire rated horizontal assembly at level 3. Type IIIA at seven seas wing level 3-7 and type VB at SPW wing levels 3-4. Bids are due Friday, June 19, 2020 @ 2:00pm. To obtain bid documents please contact Kevin Young, Precon & Estimating Coordinator via email, [kevin@nibbi.com](mailto:kevin@nibbi.com). For specific questions regarding this project, please email Paris Paraskeva, [ParisP@nibbi.com](mailto:ParisP@nibbi.com).

IN ORDER TO OBTAIN BID DOCUMENTS AND  
SUBMIT A BID, PLEASE CONTACT  
KEVIN YOUNG VIA EMAIL, [KEVIN@NIBBI.COM](mailto:KEVIN@NIBBI.COM)

## Graniterock

5225 Hellyer Avenue, Suite #220  
San Jose, CA 95138  
Phone (408) 574-1400 • Fax (408) 365-9548  
Contact: Rob Snyder  
Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

### REQUESTING SUB-QUOTES FROM QUALIFIED SBE & DBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

San Carlos Airport - Runway Pavement  
Preservation and Rehabilitation Project  
FAA AIP Project No. 3-06-0210-019-2017 (D)

Owner: County of San Mateo  
Engineers' Estimate: \$1,390,000

**BID DATE: June 10, 2020 @ 2:00 PM**

Items of work include but are not limited to:  
Rubber Removal, AC Grinding, AC Tack Coat,  
AC Surface Treatment, Striping, Pollution, Siltation & Erosion Control, Crack Seal, Lighted Runway Closure Markers and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

## Electronically Sealed Bids

### Continued from page 1

"It's been so helpful during the shelter-in-place order because the system economizes on time and allows us to stay green," Elizabeth said. "The sealed bid function helps us organize bids much more efficiently online."

### What have you heard from subs about their experience submitting sealed bids through BuildingConnected?

"Sealed bidding gives subcontractors more time in the long run because there's no mailing or messenger time needed. It took us a while to drill into their heads that it is a true hard deadline, but at this point, they are very familiar with it," said Karly.

She also shared a strategy that has worked well for her team at Structure Tone to encourage on-time bid submittals from subcontractors.

"We wait until the last half hour that we are ready to unseal bids before we make the owner the Bid Admin. That way, if you know one of your bidders will be a half hour or so late, you can extend the deadline slightly before turning over the Admin position," she said.

Elizabeth has found the fact that subcontractors are often familiar with BuildingConnected a huge benefit to increasing response rates for the GCs they work with.

"Most subcontractors are already registered on the BuildingConnected network," she said. "If they aren't registered, the GC can easily invite them. Generally, we receive sealed bids from the GC on a project. The general contractor obtains the sealed bids from the subcontractors, then uses that information to inform their bid."

### Save time and stay organized with electronically sealed bidding

Managing projects that require bids to be sealed can be a cumbersome task—but with electronically sealed bidding, it doesn't have to be. By bringing the process online, builders can boost efficiency, improve remote communication, and save much-needed time.

"This feature easily saves us at least 1-2 working days per project," said Karly.

While this feature is especially helpful today, its usefulness extends far beyond our current working environment. By moving their bidding processes online, builders make their processes more efficient and set themselves up to be much more resilient when facing the unexpected.

SOURCE: <https://constructionblog.autodesk.com/electronically-sealed-bids/>





# California Sub-Bid Request Ads

## REQUEST FOR CERTIFIED SBA SUBCONTRACTORS & SUPPLIERS

From All Small Business Enterprises Subcontractors/Sub-consultants/Suppliers/Vendors registered as a SBE business including WOSB, SDB, VOSB, SDVOSB & Hubzone for:

Project Name: DBB PACFLT Readiness Support Combat Aircraft Loading Area (CALA); San Clemente Island  
Project No. N62473-15-D-2408 Planned Task Order (PTO) X025  
Owner: Naval Facilities Engineering Command Southwest

Reyes Construction is requesting bids in the areas described, but not limited to: (Subcontractors) Biologist, Electrical, Signage & Striping, Surveying, Rebar, Swing Gates, Joint Seal, Barging, Concrete, Batch Plant, Portable Crusher, Quality Control, Utility Locator and Remote Housing. (Suppliers) 125,000 Gallon Water Tanks, Housing Trailers, Generators, BMP's, Rhino Snot, Epoxy Dowels, Static Ground Rods, Aircraft Mooring Eyes, Wind Cone Assembly, Flag Pole Assembly, Aggregates, Bulk Cement, Pugmill Mixer, Geotextile, Asphalt Cold patch, Misc. Metals.

**BID DATE: June 4th 2020 at 2PM**

### REYES CONSTRUCTION, INC.

State License Number 507561  
1383 South Signal Drive, Pomona, CA 91766  
Phone: 909-622-2259 • Fax: 909-622-3053  
Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

- 1) Via iSqFt - please send an email request to [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)
- 2) Via Sharefile - please send an email request [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)

Please fax quotes to: 909.622.3053

Prime Proposer Bidder: Sepulveda Transit Corridor Partners  
Project: Sepulveda Transit Corridor Project  
Owner: Los Angeles County Metropolitan Transportation Authority  
Prime Proposer Bid/Proposal Due Date: 6/20/2020

ATTN: Chief Estimator

We are bidding/proposing the above project as a prime contractor on the above project and would appreciate quotes from firms who are currently certified as a Disadvantaged Business Enterprise (DBE) for the following work/services and/or materials:

- Communication Systems
- Corrosion Control
- Stray Current
- Traction Power System
- Property/Land/ROW
- Office Space

Solicitation Number: 202002 - 11

Solicitation responses will be accepted through: 6/05/2020

#### Instructions:

Please follow link below to the Solicitation Response form to submit company and pricing information. It is important to reference the solicitation number located just above these instructions, when filling out the Solicitation Response.

If you have not filled out the STCP DBE Outreach Questionnaire, please do so first.

STCP DBE Outreach Questionnaire: <http://bit.ly/2NWB2KJ>

Solicitation Response: <http://bit.ly/3aiVgy9>

Should you need any assistance in obtaining bonding or insurance, please feel free to call us. DBE firms are also referred to the Small Business Administration (SBA) and/or the Federal Department of Transportation (DOT) Bond Assistance Programs.

We are an Equal Opportunity Employer and, as a matter of policy, encourage the participation of Small Business Enterprises.

All DBE firms must be certified by the bid/proposal due date, June 20, 2020 and must provide our office with a copy of your DBE certification to include with the bid/proposal. Should you have any questions regarding Metro's certification process, contact Metro's certification Hotline at (213) 922-2600.

For all other questions, please contact The Solis Group 626-685-6989



P.O. BOX 100 Folsom, CA 95763  
Phone: (916) 351-0457 Fax: (916) 351-1674  
Contact: Dane Christiansen  
Email: [DaneC@srco.com](mailto:DaneC@srco.com) & [estimating@srco.com](mailto:estimating@srco.com)

Sub-Bids Requested From DBE  
Subcontractors & Suppliers for:

**OWNER: STATE OF CALIFORNIA;  
COUNTY OF TULARE  
MOUNTAIN ROAD 348 (M348)  
KAWEAH RIVER BRIDGE REPLACEMENT  
LOCATION: VISALIA, CA**

**BID DATE: JUNE 11, 2020 @ 2:00 PM**

Trades Solicited: Earthwork, Concrete Construction, Aggregate Supply, Concrete Supply, Reinforcing Steel Installation, Reinforcing Steel Supply, Precast Concrete Supply, Barrier Rail Supply & Install, Hydro seeding, Survey, Concrete Pile, Misc Metal, Cable Railing, Bridge Girder Supply, Concrete Staining, Demo, Trucking.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



## DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

Download OUTREACH ORDER FORM:  
[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)

## INVITATION TO BID

Request for Quotes from Certified DBE Subcontractors and Suppliers

Project: Route 5 Alicia to El Toro  
Contract No. 12-0K0234

Owner: Department of Transportation (CALTRANS)

**BID SUBMITTAL DATE: June 30, 2020 at 2:00 PM**  
Federal-Aid Project STPLN-6212(024)

Request for quotes from Certified DBE's Subcontractors and Suppliers for the following, but not limited to scopes of work: Aggregate Supply, Asbestos Removal, Asphalt Dike, Asphalt Paving, Bridge Demo, Building Survey, CIDH Pile, Clear and Grub, Cold Plane AC, Concrete (Ditch Lining), Concrete Barrier, Concrete Supply, Construction Area Signs, Demolition, Drill and Bond Dowel, Driven Pile, Electrical, Erosion Control, Fencing, Formliner Supply, Furnish and Erect Precast Girders, Grind Existing Pavement, Guardrail, Hydroseeding, Joint Seal, Joint Seal Assembly Supply, Landscape and Irrigation, Masonry, Minor Concrete, Misc. Iron and Steel Supply, Misc. Metals Supply, Noise Monitoring, Overhead Signs, PCC Material Supply, Pipe Supply, Pre/Post Construction Survey, Prestressing, QC Testing, Railing, Ready Mix Concrete Supply, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw and Seal PCC, Shotcrete, Slope Paving, Steel Pile Supply, Street Sweeping, Striping, Underground, Vibration Monitoring.

PLEASE SUBMIT QUOTES BY FAX TO  
(760) 471-4860 OR EMAIL TO  
[SoCalBids@FlatironCorp.com](mailto:SoCalBids@FlatironCorp.com)

Plans and specifications are available, at no cost from Caltrans website: <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/specs-ntb.php?c=12-0K0234> (Registration Required). Additionally, plans and specifications are available at Flatiron's San Diego, CA and Chino Hills, CA offices. Please call to make an appointment to view plans and specifications.

This project has a 13% DBE Goal. In addition to request for participation from Certified DBE subcontractors and suppliers, Flatiron requests non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are required to indicate lower-tier DBE participation, as it will be evaluated as part of their quote.

Flatiron analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Additionally, please contact us if you require technical assistance.

Quotations must be valid for same duration as specified by Owner for contract award.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Bond Requirements: Notwithstanding any contrary language in a bid to Flatiron or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety. WE ARE AN EQUAL OPPORTUNITY EMPLOYER.

# FLATIRON

Flatiron West, Inc.  
16470 W. Bernardo Drive, San Diego, CA 92127  
Phone (760) 916-9100 / FAX (760) 471-4860  
Email: [SoCalBids@flatironcorp.com](mailto:SoCalBids@flatironcorp.com)  
Point of Contact: Veronica Garcia,  
Estimating Admin.

## Looking for Subcontractors, Vendors, and Suppliers?

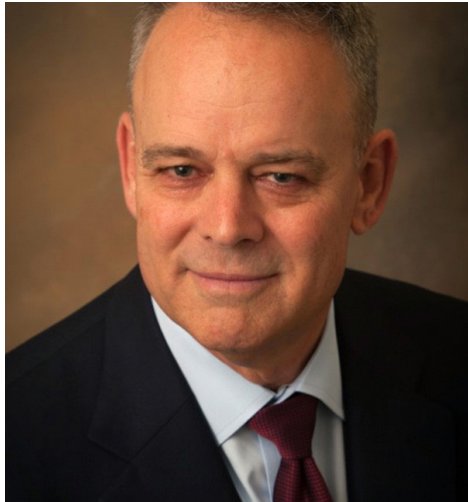
Advertise your Sub-Bid Requests in the **Small Business Exchange**.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534  
or visit us at [www.sbeinc.com](http://www.sbeinc.com)



# U.S. EPA Reaches \$6.5 Million Settlement to Clean Up Groundwater Contamination at Southern California Superfund Site



**EPA Pacific Southwest Regional Administrator John Busterud**

[ Article was originally posted on [www.epa.gov](https://www.epa.gov) ]

The U.S. Environmental Protection Agency (EPA) has reached a \$6,521,025 settlement

with 145 parties to clean up contaminated groundwater at the Omega Chemical Corporation Superfund Site in Whittier, California.

“We are pleased that this settlement will help address the groundwater contamination to which these companies and others have contributed,” said EPA Pacific Southwest Regional Administrator John Busterud. “Ensuring the protection of a vital drinking water source for LA County is one of the priorities in getting this site cleaned up.”

This latest EPA settlement, which is subject to a 30-day public comment period, has been concluded with parties that each sent one to three tons of waste to the Omega Chemical Corporation site. This Superfund site was formerly the location of a recycling company and is marked by extensive soil and groundwater contamination. The settlement is expected to provide funding for cleanup activities at the site and for the approximately four miles of contaminated groundwater that extends beyond the property line and reaches the cities of Whittier, Santa Fe Springs and Norwalk, California.

As of April 2019, EPA had incurred more than \$42 million in costs since 1999 for cleaning up the site. EPA has recovered more than \$27 million from potentially responsible parties through a series of settlement agreements.

The Omega Chemical Corporation was a refrigerant and solvent recycling facility, located at 12504 and 12512 East Whittier Blvd., that operated between 1976 and 1991. It handled drums and bulk loads of industrial waste solvents and chemicals that were processed to form commercial products. Subsurface soil and groundwater at and around the site have high concentrations of trichloroethylene (TCE), perchloroethylene (PCE), Freons and other contaminants. Consumption of high levels of TCE and PCE for extended periods of time can cause damage to the nervous system, liver and lungs and increase risk of cancer.

The Omega location became a Superfund site in 1999, when it was added to the Superfund National Priorities List. Since that time EPA has overseen the removal of more than 2,700 drums as well as more than 12,500 pounds of

contaminants from the soil and groundwater. This effort has included treatment of more than 30 million gallons of contaminated groundwater since 2009. In addition, since 2010 a soil vapor extraction system has operated to address potentially harmful vapor intrusion from the Omega Site.

The settlement being announced today is subject to a 30-day comment period before becoming final. For more information and to submit comments visit: <https://www.federalregister.gov/documents/2020/05/20/2020-10836/notice-of-proposed-administrative-settlement-agreement-and-order-on-consent-with-de-minimis-parties>

For more information on this Superfund site, please visit: [www.epa.gov/superfund/omega-chemical](http://www.epa.gov/superfund/omega-chemical)

**SOURCE:** <https://www.epa.gov/newsreleases/us-epa-reaches-65-million-settlement-clean-groundwater-contamination-southern>

## Pandemic steals most from immigrant working women

Continued from page 2

nia Earned Income Tax Credit, which can total thousands of dollars, to undocumented workers who pay taxes. Immigrant advocates face an uphill battle, however, in convincing California’s lawmakers to find the needed \$117 million to \$167 million as they are forced to make excruciating cuts to safety net programs at a time of unprecedented need.

### High demand for state assistance

California has gone farther than many other states to provide relief to undocumented families. The state is offering one-time food stamp benefits worth up to \$365 to families whose children qualify for free or reduced-price meals at their schools, regardless of immigration status.

In mid-April, Newsom announced a \$75 million state fund to provide 150,000 impacted undocumented workers a one-time \$500 payment, for up to \$1,000 per household, on a first-come first-serve basis.

“This is a state that steps up always to support those in need regardless of status,” Newsom said. He called the fund “a good start,” though he acknowledged it wasn’t enough.

That became clear on Monday, when the sign-up period for the Disaster Relief Assistance for Immigrants opened. A flood of phone calls crashed the phone lines of nonprofits fielding the applications. The Coalition for Humane Immigrants Rights in Los Angeles said it received more than 1 million calls the first day.

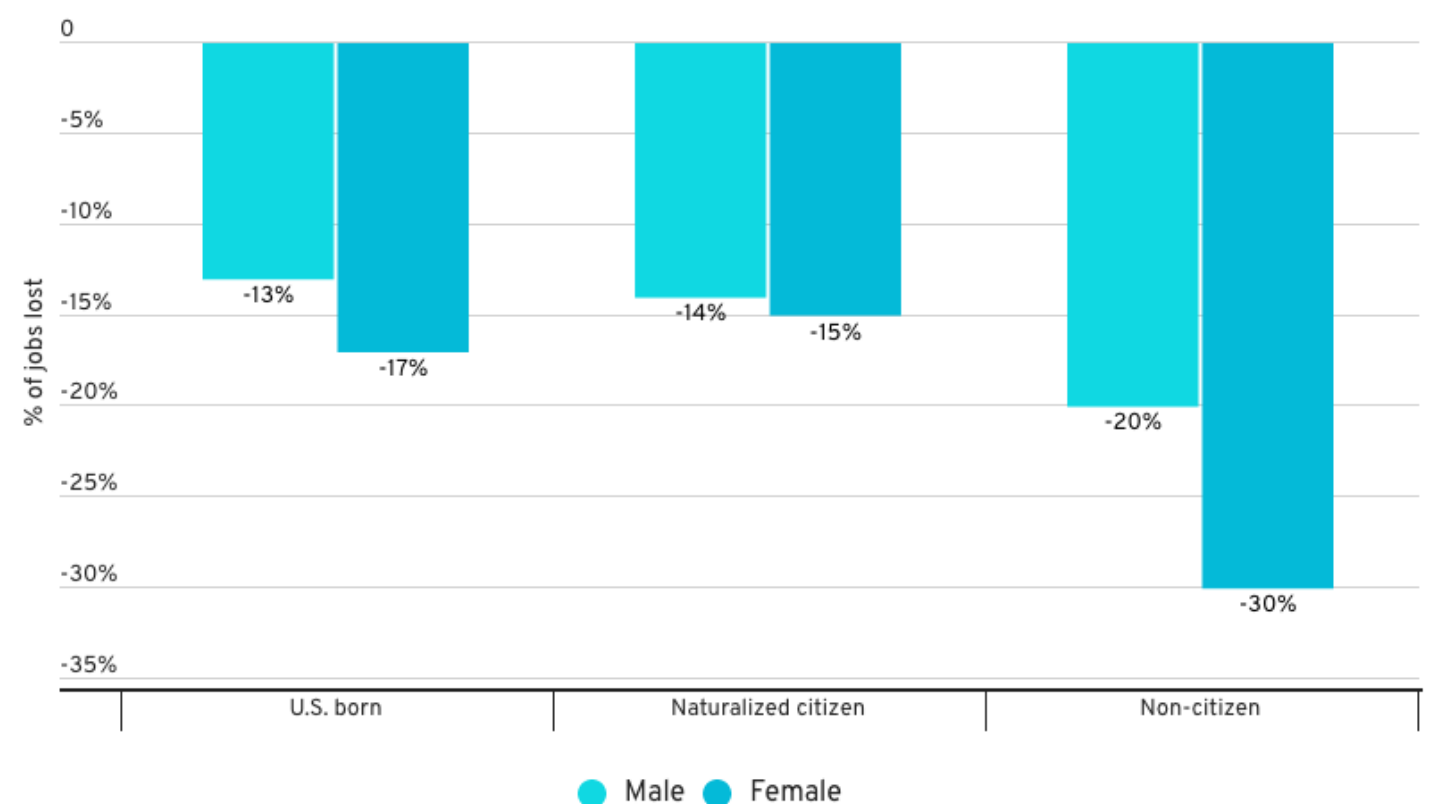
This article is part of The California Divide, a collaboration among newsrooms examining income inequity and economic survival in California.

### SOURCE:

<https://calmatters.org/economy/2020/05/pandemic-immigrant-women-unemployment-job-loss/>

## Non-citizen women suffer devastating job losses

Non-citizens include green card holders, people with work and other visas, and undocumented residents.



Source: "Massive Job Losses among Non-Citizens in California and the US", UC Merced Community and Labor Center, May 2020.





# California Sub-Bid Request Ads



431 PAYRAN STREET, PETALUMA, CA 94952  
PHONE: (707) 835-2900 FAX: (707) 835-2994

## NOTICE TO BIDDERS

NOTICE IS GIVEN THAT ARNTZ BUILDERS, INC., is requesting Sub Bids from Qualified QBE/ DBE/ UDBe/ MBE/ WBE/ SBE/ SLBE/DVBE and all other subcontractors, suppliers for the following project:

### WILLOWS COURTHOUSE RENOVATION REBID 526W.SYCAMORE ST., WILLOWS, CA 95988

1. An electronic file of the bid documents, may be obtained by sending an email to: bid@arntzbuilders.com or by calling 707.835.2900.
2. Arntz Builders, Inc. is currently under contract with the Judicial Council of California to provide CM at Risk Services for the Willows Courthouse Renovation and Addition project.
3. Bid Proposals will be received only to Arntz Builders, Inc. (bid@arntzbuilders.com or fax (707) 835-2994). Proposals received after the Bid Time of each Bid Package will not be considered responsive. Arntz Builders, Inc. reserves the right to change the bid date upon written notice to plan holders.
4. All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.
5. Arntz Builders, Inc. is signatory to the Laborers and Carpenters Unions.

BID DATE	BID TIME	BP	NAME OF BID PACKAGE	PRE-BID MTG DATE / TIME	REQUIRED LICENSE CODE
6/26/20	1:00pm	2	Abatement & Soft Demo	6/2/20 at 12pm	B, ASB, HAZ, C-22
6/26/20	1:00pm	2.1	Hard Demo & Structural Demo	6/2/20 at 12pm	A, B, C-21
6/26/20	1:00pm	3	Concrete & Reinforcing	6/2/20 at 12pm	B, C-8, C-50
6/26/20	1:00pm	3.1	Glass Fiber Reinforced Concrete	6/2/20 at 12pm	B, C-8, C-9, C-17, C-29, C-33
6/26/20	1:00pm	4	Brick & Concrete Unit Masonry	6/2/20 at 12pm	B, C-29, C-50
6/26/20	1:00pm	4.1	Center Core Drilling, Dowelling, Grout	6/2/20 at 12pm	B, C-29, C-50
6/26/20	1:00pm	5	Structural Steel, Metal Decking, Misc.	6/2/20 at 12pm	B, C-23, C-51, C-60
6/26/20	1:00pm	5.2	Metal Framing & Gypsum Board	6/2/20 at 12pm	B, C-2, C-9
6/26/20	1:00pm	5.3	Detention Equipment	6/2/20 at 12pm	B, D-18
6/26/20	1:00pm	6	Rough Carpentry & Sheathing	6/2/20 at 12pm	B, C-5, C-6, C-9, C-15, C-17, C-39, C-43, C-61, D-34
6/26/20	1:00pm	6.1	Architectural Woodwork Restorations	6/2/20 at 12pm	B, C-6
6/26/20	1:00pm	6.2	Fiberglass Reinforced Plastic Assemblies	6/2/20 at 12pm	B, C-5, C-6, C-9, C-29, C-54, C-61
6/26/20	1:00pm	6.3	Casework, Countertops & Wood Entrances	6/2/20 at 12pm	B, C-6
6/26/20	1:00pm	6.4	Wood Epoxy Consolidation	6/2/20 at 12pm	B, C-6
6/26/20	1:00pm	7.1	Roofing	6/2/20 at 12pm	B, C-39
6/26/20	1:00pm	7.2	Metal Panels	6/2/20 at 12pm	B, C-23
6/26/20	1:00pm	8	Doors, Frames, Hardware	6/2/20 at 12pm	B, D-16, D-28
6/26/20	1:00pm	8.1	Aluminum Storefront/Entrances & Glazing	6/2/20 at 12pm	B, C-17
6/26/20	1:00pm	9	Plaster	6/2/20 at 12pm	B, C-35
6/26/20	1:00pm	9.1	Tiling	6/2/20 at 12pm	B, C-54
6/26/20	1:00pm	9.2	Acoustic Ceiling & Wall Panels	6/2/20 at 12pm	B, C-2, C-50
6/26/20	1:00pm	9.3	Carpet and Resilient	6/2/20 at 12pm	B, C-15
6/26/20	1:00pm	9.4	Terrazzo Flooring	6/2/20 at 12pm	B, C-15
6/26/20	1:00pm	9.5	Resinous Flooring	6/2/20 at 12pm	B, C-15
6/26/20	1:00pm	9.6	Paint & Coatings	6/2/20 at 12pm	B, C-33
6/26/20	1:00pm	10	Signage	6/2/20 at 12pm	B, C-45, C-61, D-42
6/26/20	1:00pm	10.1	Toilet Compartments & Accessories	6/2/20 at 12pm	B, D-34
6/26/20	1:00pm	12	Window Shades	6/2/20 at 12pm	B, D-52
6/26/20	1:00pm	12.1	Courtroom Furniture	6/2/20 at 12pm	B, C-6, C-61
6/26/20	1:00pm	12.2	Fixed Seating Restoration	6/2/20 at 12pm	B, C-6, C-61
6/26/20	1:00pm	14	Electric Traction Elevators	6/2/20 at 12pm	B, C-11
6/26/20	1:00pm	21	Fire Suppression	6/2/20 at 12pm	B, C-16
6/26/20	1:00pm	22	Plumbing	6/2/20 at 12pm	B, C-36
6/26/20	1:00pm	23	HVAC, Flashing & Sheetmetal	6/2/20 at 12pm	B, C-20, C-43
6/26/20	1:00pm	26	Electrical, Communications & Security	6/2/20 at 12pm	B, C-10
6/26/20	1:00pm	32	Landscape, Irrigation & Site Furnishings	6/2/20 at 12pm	A, C-27
6/26/20	1:00pm	32.1	Fences & Gates	6/2/20 at 12pm	B, C-13
6/26/20	1:00pm	32.2	Earthwork, Site Improvements & UG	6/2/20 at 12pm	A, C-12, C-32
6/26/20	1:00pm	32.3	Earth Shoring - Soldier Piers & Lagging	6/2/20 at 12pm	A, C-12, C-32
6/26/20	1:00pm	33.1	Scaffolding	6/2/20 at 12pm	D-39
6/26/20	1:00pm	33.2	Survey	6/2/20 at 12pm	
6/26/20	1:00pm	33.4	Final Cleaning	6/2/20 at 12pm	D-63

## 10 Tips for Submitting Better Bids

Continued from page 8

you not to scale the drawings or direct you to use the written or calculated dimensions provided in the specifications. This often occurs when electronic documents are used because enlarging or shrinking the size of a drawing to in order to print them can result in the scale being incorrect. If there is ever any doubt as to where to take your measurements from you should contact the architect for clarification.

### Avoid Arithmetic Errors

Errors with your math can have a devastating impact on your construction bid. Arithmetic errors can result in your bid being under or over the actual cost of completing the job. Manual calculations can easily result in arithmetic errors. Always use a calculator or some type of construction bid software to ensure that your calculations are accurate. If you are using bid software or a calculator errors can typically be attributed to not inputting your numbers correctly. If you are using a spreadsheet like Excel to calculate costs check that your formulas are correct. Always double-check your math to make sure that all you numbers and calculations are correct. This is another one of those instances where having another set of eyes to look over your figures and calculation can help prevent costly mistakes.

### Evaluate Subcontractors & Subcontractor Pricing

Getting subcontractor pricing can be complicated. You want competitive prices from your subcontractors but you also want some assurance that they can perform the work required. This is true whether it is a subcontractor you are using for the first time or one that you have worked with for years. One solution is to set up a prequalification process for subcontractors who wish to work with you. This allows you to have a better understanding of the type of work they are capable of performing by evaluating their quality and performance on past projects.

At a minimum, you should get bids from at least three different companies for each trade you will need to subcontract out work for to ensure you are getting competitive prices. Carefully review and evaluate every subcontractor bid to make sure that the prices quoted are complete and accurate. When requesting bids from subcontractors, clearly define the scope of work that the subcontractor is expected to perform. Failing to do this can result in unnecessary costs being added to your bid from an overlap of work being bid by both you and your subcontractor.

### Identify and Manage Risks

Every construction project comes with its own unique set of risks. Identifying and managing risks is probably the most overlooked aspect of preparing a bid. Once you've identified the potential risks, you need to analyze and evaluate each one individually so that they can be properly managed and mitigated. Take into account the probability of each identified risk and the impact it can have on the project. A low probability risk with a low impact might be easy to mitigate, but a high probability risk with a high impact that you can't effectively manage could be detrimental to the profitability of the project. Identifying and evaluating possible risks associated with a project when preparing a bid will make you better prepared to handle a situation when something goes wrong.

Visit the link below for the full article:

<https://www.isqft.com/start/blog-10-tips-for-submitting-better-bids/>

# Business Toolkit

## 10 Tips for Submitting Better Bids

[ Article was originally posted on [www.isqft.com](http://www.isqft.com) ]

Putting together a winning bid proposal, or even a competitive one, takes knowledge and skill. It's a bit more complicated than just putting some numbers together and hoping for the best. Good bid preparation for general contractors requires a lot of time and effort and involves everything from reading and fully understanding the plans and specifications to accurately estimating costs for labor, materials and equipment. Making even the smallest mistake can mean the difference between submitting a winning bid and missing out on a coveted and profitable project. We've put together our top 10 tips for submitting better bids and win more construction jobs.

### Select the Right Projects to Bid

You don't have to bid on every job you come across. Winning jobs your company can't adequately perform can be just as costly as not winning them. Remember, it is never too late to abandon a bid you are working on. For example, let's say you have purchased plans, attended the prebid meeting, done your takeoffs and started taking subcontractor pricing. Once you start crunching the numbers you realize that your company won't make a reasonable profit if you were to win the contract. The best thing to do is dump it and move on to the next project.

If at any time during your bid preparation you realize that your company cannot adequately handle the scope and requirements of the project, you need to make the smart business decision to walk away from the bid. Finding the right balance between bidding and winning enough jobs can be difficult. On the one hand, you don't want to bid and win so much work that you can't properly manage and complete the projects you've been awarded. You also don't want too little work that you aren't making any money and your workers aren't staying busy. Selecting the right work to bid is vital to maintaining a profitable business.

### Visit the Site and Attend Prebid Meetings

Having a good understanding of the existing site conditions can eliminate problems down the line should you be awarded a project. Unique site conditions like limited accessibility or a location that would require additional costs on items like transportation, equipment, material storage and labor could exist. Failing to visit the site would leave you unaware that these conditions exist and that additional costs need to be factored into your bid which would cut into your profitability.

Many times a prebid meeting will be held at the construction site or a site visit will be held directly following a prebid meeting. Prebid meetings are held in order for the project team to answer questions regarding plans and specifications, site

conditions and specific project details. Failing to attend a prebid meeting means you miss out on the best opportunity to get clarification on the requirements of the project. It could be the only chance you get to walk around the site and get a better understanding of exactly what you will be dealing with. If the prebid meeting is mandatory, failing to attend would result in not being able to even bid on the project. When preparing a bid proposal you want to have as much information as possible in order to submit a competitive bid and refusing to attend a prebid meeting or a site visit will put you at a severe disadvantage.

### Seek Clarification

When preparing a bid you need to do your due diligence to ensure that you have all the pertinent information, that the information is accurate and that you have a complete understanding of this information. This means fully reviewing the plans and specifications to determine everything required to bid the project and complete the work. This includes knowing everything from what bonds are required to whether or not there are participation goals for minority business enterprises (MBEs) or if material substitutions are allowed in the bid. If you are unsure of any aspect of the project when preparing your bid, you need to seek clarification the architect, owner or owner's representative.

Be aware that there are typically cut-off dates in place for questions to be submitted. This allows for any changes to the plans or specifications to be made and for any addenda to be issued to the bidders. If you are unclear on any aspect of the project the onus is on you to get clarification. Making assumptions is no way to submit a winning bid. If you aren't able to get your questions answered to your satisfaction, you might want to reconsider bidding the project.

### Perform Accurate Takeoffs and Measurements

Take the time to fully review the plans and specifications to determine accurate measurements and takeoffs. This will result in correct construction costs when calculating your construction bid. Takeoff software can ensure that correct measurements are obtained in order to submit an accurate bid. Inaccurate measurements will cause you to miscalculate the amount of building materials and labor needed to complete the job which in turn will lead to either over- or underestimating your construction costs. Using the right units of measure is also important when calculating your bid. Using square feet when you should have used square yards or vice versa can drastically affect your estimated costs.

Make sure that you are taking measurements from the right place. Often the plans will instruct

■ Continued on page 7

## 5 Health and Safety Tips for Essential Construction Workers

[ Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com) ]

By Holly Welles,

Businesses across the country and around the globe must close their doors to prevent the spread of the coronavirus. Anything not considered essential is closed, and that includes many construction sites and projects.

On the other side of the coin, however, cities and states are taking advantage of less traffic on the highways to complete construction projects ahead of schedule. For those companies considered essential, what can managers and business owners do to ensure their crews are safe during this unprecedented time?

### Prescreen Employees Before Shifts

Many essential businesses have started prescreening their employees before shifts by checking their temperature. This step can be effective because one of the common symptoms of COVID-19 is a high fever. Experts should check employees' temperatures before they enter the facility or job site. Anyone who is running a fever should go home.

To limit exposure, it's also a good idea to screen anyone who visits the jobsite, from contractors to visitors, and not permit anyone who is ill to come into contact with workers. Keeping these visits to a minimum can also reduce the chance of exposure.

### Wear Face Masks Whenever Possible

Construction workers spend their time in close proximity to one another. A new study found that essential construction workers are more likely to contract COVID-19 because of their working conditions.

Face masks, even cloth ones, can reduce the spread of the coronavirus, preventing sick individuals or those who are infected but asymptomatic from spreading viral particles. While construction sites typically don't require masks, a new OSHA alert recommends that business owners and supervisors allow their employees to wear masks that cover their mouths and noses while at work.

This method isn't a replacement for social distancing, which should also take precedence on the job site. Employees should remain six feet apart whenever possible, even if it hurts productivity.

### Provide Time to Clean and Disinfect

For jobsites that are still active during the pandemic, supervisors should provide extra time to clean and disinfect shared spaces and equipment. Teams can use soap and water, or better yet, non-bleach disinfecting wipes or 70% isopropyl alcohol to clean. Managers should be mindful not to risk equipment damage by using bleach or solvent-based cleaning solutions.

It's unlikely that cleaning will be able to erase every trace of the virus from a truck, switch or seat. With proper personal protective equipment

(PPE) and social distancing guidelines in place, however, this simple step can make a difference in how easily germs are spread. Train your workers to disinfect shared tools and equipment before switching to another task.

### Offer Paid Time Off for Sick Employees

Many construction employees are coming to work regardless of the risk to their health—or the risk to others if they're sick. For low-income individuals, there often isn't any other choice. Many jobs didn't offer any paid sick time before the pandemic started, and if they did, it wasn't enough days to support employees for the minimum two weeks they would need to stay home to prevent them from spreading the disease to others.

If they haven't already, companies should set up policies to offer paid time off for employees exposed to the coronavirus, are already ill or are sent home during the prescreening before their shift. Research suggests there is added cost to this decision, but the impact is minimal compared to that of shutting down a site because of widespread infection. It's riskier for the entire team if workers feel obligated to come to work sick.

### Make Employee Health and Safety a Priority

There are plenty of other things construction companies should consider doing to protect their employees during this viral pandemic. Still, one should always be at the forefront of their minds—employee health and safety. Regardless of the changes that essential companies make, their priority should be keeping their teams safe and healthy.

The pandemic has shaken the economy and affected many livelihoods, especially small and mid-sized businesses. There's plenty to be concerned over regarding the bottom line, project deadlines, or new contracts. However, if your work is still considered essential, employee safety should be first and foremost in every construction company owner's mind. Jobsite managers and supervisors should be doing everything they can to keep their teams safe while preventing the spread of the coronavirus.

After all, nobody can be productive if they or their loved ones are suffering from a critical health condition—and hiring critical construction workers will be challenging for many firms.

### Patience Is Key to Worker Health and Safety

Patience is the most important thing to remember during these trying times. While some states are starting to loosen their restrictions on businesses and what can be considered essential, the pandemic isn't over yet. Many industries are worried a resurgence in cases will likely result in tighter restrictions, at least until improved testing or treatment is available to the general population.

The key for essential construction work is patience. Take the time to clean workstations, space out workers, and monitor their symptoms. Protect employees and keep them healthy and safe. Everything else will fall into place.

**SOURCE:** <https://www.constructconnect.com/blog/5-health-and-safety-tips-for-essential-construction-workers>



# Public Legal Notices



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Sourcing Event ID 000002616 /  
Contract No. 1000015270  
HUNTERS POINT SHIPYARD BUILDING  
101 UPGRADES  
(PW HP SHPYRD BLDG 101 UP)  
(Federal Project Funded By Economic  
Development Administration)**

Bids will be received online via file upload until **2:30:00 p.m. on June 17, 2020**, after which they will be publicly opened and read online. Refer to Project Manual for further details regarding submission of Bids and Bid opening. Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublishworks.org/biddocs](http://www.sfpublishworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work to be done under this contract is located at the Hunter's Point Shipyard Building 101 – 101 Home Ave in San Francisco. Building 101 was built as a Navy Administration Building in 1941. It is a 2 story, 119, 865 sf wood framed building and is located on Horn Ave., within Parcel A of the Shipyard. The work includes but not limited; New ADA ramp at main entry courtyard; Modification of existing auditorium area into a shared art gallery; Code required path of travel upgrades triggered by art gallery construction; Renovation of one set of existing restrooms for ADA compliance and to provide one (1) accessible allgender facility; Installation of new steel egress stairways and associated foundations for emergency egress; add alternate to replace existing sliding fire separation doors with accessible swinging fire separation doors; add alternate for fire service and fire sprinkler riser for art gallery; hazardous materials abatement and demolition; and all related utility work; and all as shown on

the drawings and as specified in these Specifications. The time allowed for completion is 273 consecutive calendar days. The Engineer's estimate is approximately \$3,400,000. For more information, contact the Project Manager, Rafael Gutierrez at (650) 580-0616.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

This Contract is to be financed with the assistance of a grant from the Economic Development Administration. All work described in the Contract Documents shall be performed in accordance with Economic Development Administration guidelines and regulations. The award of this Contract will be subject to the concurrence of the Economic Development Administration. All Bidders will be required to certify that they are not on the United States Controller General's list of ineligible contractors.

Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and Small Business Enterprise (SBE) program. The SBE participation goal is 25%. Bidder shall perform good faith efforts steps if Bidder cannot meet this goal. Chapter 14B 10% Bid Discount is not applicable to this Contract. Call Selormey Dzikunu at (415) 558-8369 for details.

A pre-bid conference will be held on **June 3, 2020 at 11am** via Microsoft Teams web meeting.

Join Microsoft Teams Meeting

+1 415-906-4659 United States, San Francisco (Toll)

Conference ID: 929 661 110#

Refer to Section 00 21 13 Appendix B - Joining a Microsoft Teams Meeting.

ONSITE PRE-BID WALKTHROUGHS:

**Meeting #1  
Monday, June 8, 2020  
10 AM – 11 AM**

**Meeting #2  
Tuesday, June 9, 2020  
10 AM – 11 AM**

Each Meeting will be limited to 8 people total and will be on a first come, first served sign-up basis – to attend, you must email Rafael Gutierrez and provide name(s) of attendee(s) and phone number(s). Walkins are not allowed. Additional meetings will be scheduled if necessary.

All onsite walkthrough meeting attendees must follow the current local Health Order Guidelines for COVID-19 social distancing requirements.

For questions, please contact Rafael Gutierrez – (650) 580-0616 [rafael.gutierrez@sfdpw.org](mailto:rafael.gutierrez@sfdpw.org).

For information on the City's Surety Bond Program, call 415-986-3999 or [bond@imwis.com](mailto:bond@imwis.com).

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

5/28/20

**CNS-3367115#**

**SMALL BUSINESS EXCHANGE**



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Sourcing Event 000002602 / Contract No.  
1000013712 CIVIC CENTER PLAZA  
PAVEMENT MAINTENANCE PHASE 2  
(PW CVC CNTR PLZ PAVE MAINT P2)**

Bids will be received online via file upload until **2:30:00 p.m. on June 17, 2020**, after which they will be publicly opened and read online. Refer to Project Manual for further details regarding submission of Bids and Bid opening. Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublishworks.org/biddocs](http://www.sfpublishworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract consists of exposed aggregate sidewalk and paving work at Civic Center Plaza, between Grove Street to McAllister Street, and between Larkin Street to Polk Street, San Francisco, California, all as shown on the drawings and as specified in these Specifications. The time allowed for completion is 180 consecutive calendar days. The Engineer's estimate is approximately \$730,000. For more information, contact the Project Manager, Paulina Araica at 415-823-3956.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a pub-**

**lic works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at:

<http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. Call Finbarr Jewell at 415-274-0511 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%.

Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on June 3, 2020 at 9am via Microsoft Teams web conference. Click link below to launch via web browser at scheduled time: Join Microsoft Teams Meeting. +1 415-906-4659 United States, San Francisco (Toll) Conference ID: 699 829 8# Refer to Section 00 21 13 Appendix B for more details. Prior to meeting, please send attendee name, email, and phone number to [Jacky.Ng@sfdpw.org](mailto:Jacky.Ng@sfdpw.org) to receive agenda and documents.

For questions, please contact Paulina Araica. For information on the City's Surety Bond Program, call 415-986-3999 or [bond@imwis.com](mailto:bond@imwis.com).

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant

to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g).

Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information. Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

5/28/20

**CNS-3367134#**

**SMALL BUSINESS EXCHANGE**

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390707-00

Fictitious Business Name(s):  
**Amplify Eco**  
Address  
**1009 De Haro Street, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Pamela Wellner**  
Address of Registrant #1  
**1009 De Haro Street, San Francisco, CA 94107**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-14-2020**

Signed: **Pamela Wellner**

This statement was filed with the County Clerk of San Francisco County on **05-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**05-22-2020**

**05/28/20 + 06/04/20 + 06/11/20 + 06/18/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390577-00

Fictitious Business Name(s):  
**Aquilamar Systems**  
Address  
**518 Ashbury Street, San Francisco, CA 94117**  
Full Name of Registrant #1  
**Ryan Anderson**  
Address of Registrant #1  
**518 Ashbury Street, San Francisco, CA 94117**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/27/2020**

Signed: **Ryan Anderson**

This statement was filed with the County Clerk of San Francisco County on **05-01-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**05-01-2020**

**05/07/20 + 05/14/20 + 05/21/20 + 05/28/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390651-00

Fictitious Business Name(s):  
**Cia Court**  
Address  
**649 Mission Street, 5th Floor, San Francisco, CA 94105**  
Full Name of Registrant #1  
**Vox Goddess LLC (CA)**  
Address of Registrant #1  
**649 Mission Street, 5th Floor, San Francisco, CA 94105**

This business is conducted by **A Limited Liability Company**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-03-2020**

Signed: **Cia Court**

This statement was filed with the County Clerk of San Francisco County on **05-12-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**05-12-2020**

**05/14/20 + 05/21/20 + 05/28/20 + 06/04/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390599-00

Fictitious Business Name(s):  
**Gast Architects**  
Address  
**355 11th Street, Suite 300, San Francisco, CA 94103**  
Full Name of Registrant #1  
**David S. Gast & Associates (CA)**  
Address of Registrant #1  
**355 11th Street, Suite 300, San Francisco, CA 94103**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-27-2008**

Signed: **David S. Gast, President**

This statement was filed with the County Clerk of San Francisco County on **05-06-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**05-06-2020**

**05/14/20 + 05/21/20 + 05/28/20 + 06/04/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390635-00

Fictitious Business Name(s):  
**Listening**  
Address  
**538 Hayes Street, San Francisco, CA 94102**  
Full Name of Registrant #1  
**Daniel Keady**  
Address of Registrant #1  
**770 Kingston Avenue #209, Oakland, CA 94611**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Daniel Keady**

This statement was filed with the County Clerk of San Francisco County on **05-11-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**05-11-2020**

**05/14/20 + 05/21/20 + 05/28/20 + 06/04/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390538-00

Fictitious Business Name(s):  
**PPE- SF Bay Area**  
Address  
**174 - 20th Avenue, Apt #305, San Francisco, CA 94121**  
Full Name of Registrant #1  
**Thomas Koren**  
Address of Registrant #1  
**174 - 20th Avenue, Apt #305, San Francisco, CA 94121**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Thomas Koren**

This statement was filed with the County Clerk of San Francisco County on **04-27-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**04-27-2020**

**05/07/20 + 05/14/20 + 05/21/20 + 05/28/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390629-00

Fictitious Business Name(s):  
**S&S Grocery**  
Address  
**1461 Grant Avenue, San Francisco, CA 94133**  
Full Name of Registrant #1  
**Frances Lau**  
Address of Registrant #1  
**169 Rae Avenue, San Francisco, CA 94112**  
Full Name of Registrant #2  
**Sherman Lau**  
Address of Registrant #2  
**169 Rae Avenue, San Francisco, CA 94112**  
Full Name of Registrant #3  
**Jason Lau**  
Address of Registrant #3  
**24 Rey Street, San Francisco, CA 94112**

This business is conducted by **A General Partnership**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/01/1999**

Signed: **Frances Lau**

This statement was filed with the County Clerk of San Francisco County on **05-11-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**05-11-2020**

**05/28/20 + 06/04/20 + 06/11/20 + 06/18/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390565-00

Fictitious Business Name(s):  
**Unsalted Butter**  
Address  
**1708 Filbert Street #4, San Francisco, CA 94123**  
Full Name of Registrant #1  
**Laura Mandracchia**  
Address of Registrant #1  
**1708 Filbert Street #4, San Francisco, CA 94123**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/27/2020**

Signed: **Laura Mandracchia**

This statement was filed with the County Clerk of San Francisco County on **04-29-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**04-29-2020**

**05/07/20 + 05/14/20 + 05/21/20 + 05/28/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390591-00

Fictitious Business Name(s):  
**WellnessForBrain**  
Address  
**1160 Mission Street, #608, San Francisco, CA 94103**  
Full Name of Registrant #1  
**Wendy Liu**  
Address of Registrant #1  
**1160 Mission Street, #608, San Francisco, CA 94103**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05/01/2020**

Signed: **Wendy Liu**

This statement was filed with the County Clerk of San Francisco County on **05-04-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**05-04-2020**

**05/14/20 + 05/21/20 + 05/28/20 + 06/04/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390689-00

Fictitious Business Name(s):  
**Casa Muñiz Design**  
Address  
**410 Whitehall Road #B, Alameda, CA 94501**  
Full Name of Registrant #1  
**Melina Yvette Finkelstein**  
Address of Registrant #1  
**410 Whitehall Road #B, Alameda, CA 94501**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-12-2020**

Signed: **Melina Finkelstein**

This statement was filed with the County Clerk of San Francisco County on **05-18-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**05-18-2020**

**05/28/20 + 06/04/20 + 06/11/20 + 06/18/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390596-00

Fictitious Business Name(s):  
**1. Studio Mumu**  
**2. Stealth and Hasty**  
**3. Musetti Spaghetti**  
**4. Honey Hoodies**  
Address  
**390 Bartlett Street, Apt #6, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Musette A. Murray**  
Address of Registrant #1  
**390 Bartlett Street, Apt #6, San Francisco, CA 94110**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Musette A. Murray**

This statement was filed with the County Clerk of San Francisco County on **05-06-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**05-06-2020**

**05/28/20 + 06/04/20 + 06/11/20 + 06/18/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390248-00

Fictitious Business Name(s):  
**O+A Inc, dba Pod Office**  
Address  
**636 Chenery Street, San Francisco, CA 94131**  
Full Name of Registrant #1  
**O+A, Inc. (CA)**  
Address of Registrant #1  
**636 Chenery Street, San Francisco, CA 94131**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2005**

Signed: **Soo Emens, CEO**

This statement was filed with the County Clerk of San Francisco County on **03-10-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
**03/10/2020**

**04/02/20 + 04/09/20 + 04/16/20 + 04/23/20**





# Veterans Corner

## It's Time to Turn Up the Volume on Women Veteran-Owned Businesses

[ Article was originally posted on [www.military.com](http://www.military.com) ]

By VR Small,

Veteran-owned businesses are getting a lot of attention these days. But a subgroup of veteran entrepreneurs must contend with misaligned resources, a side effect of stereotypes in the general public about what it means to be a veteran.

With six women veterans in office on Capitol Hill, efforts are finally being made to bring long-overdue women veteran issues to the forefront. The creation of the Servicewomen and Women Veterans Congressional Caucus and the launch of the House Veteran Affairs Committee's new Women Veterans Task Force are a start at bringing these issues into focus.

But women veteran-owned businesses remain in the shadows. The problem is seen in the statistics. Women veteran-owned businesses (WVOBs) made up 15.2% of all veteran-owned businesses in 2015, according to Census Bureau statistics. About 97% of those businesses have no employees, but the 3% that do employ more than 100,000 workers and reported over \$10 bil-

lion in receipts over a five-year reporting period.

That data, says the National Women's Business Council, shows that growth in the sector is happening, but is only a fraction of what it could be.

"If veteran women-owned employer firms generated receipts proportional to their share of veteran-owned employer firms (3.3 percent), these firms would have receipts that stood at about \$29.3 billion," the National Women's Business Council said in a 2017 report based on the Census Bureau's Annual Survey of Entrepreneurs. The council further found that for every dollar a male veteran makes in his business, a female veteran makes just \$.07 in hers.

Why? One reason could be that resources available from various business-focused organizations and federal agencies often don't meet the immediate needs of WVOBs. Service types and locations are often not designed specifically with women in mind. And many agencies seem unwilling or unable to effectively and regularly engage WVOBs in developing the social and financial capital necessary to scale their businesses.

When we fail to effectively engage WVOBs, we lose the added value to our society of this highly diverse population that represents nearly every ethnicity, race, gender orientation and age group.

Statistics also suggest that support for WVOBs impacts more than just the business owner and their employees. According to statistics from Refinery29 and Chase, women in general are the primary breadwinners in 40% of households. This suggests that supporting women-owned business growth and self-sufficiency will ultimately help build stronger families, support thriving communities and add fuel to our nation's economy.

The time is now to turn up the volume so we can hear and respond more effectively to the often silent voices of female veterans.

These military women are trained to accomplish the mission using whatever resources are available, and they will rarely be the squeaky wheel that gets the oil. Instead, most will struggle in silence, never being given the opportunity to articulate what they truly need to succeed. And because many female veterans don't self-identify, the local business community assumes that

women veteran-owned businesses represent a limited population. But that is yet to be proven.

There is a movement in the right direction. For example, one project taking on the charge of strengthening the voices of WVOBs is the Veterans Women's Enterprise Center (VWEC)'s "Moments that Matter" research project, in collaboration with the Dallas Federal Reserve Bank.

The Moments that Matter local survey focuses exclusively on engaging women veteran-owned businesses in the Dallas-Fort Worth area. WVOBs in all 13 counties are encouraged to turn up the volume and let their voices be heard by taking the survey.

While several surveys have been conducted for veteran-owned businesses in general, this local survey is designed to capture data that will clearly define transitional moments in these WVOBs' entrepreneur journey.

Visit link for the full article:

[www.military.com/daily-news/2019/10/01/its-time-turn-volume-women-veteran-owned-businesses.html](http://www.military.com/daily-news/2019/10/01/its-time-turn-volume-women-veteran-owned-businesses.html)

## Top Minority Business Grants in 2020

Continued from page 3

More specifically, this program is available to businesses operating in rural areas, with a population under 50,000. Additionally, grant money must be used for projects that benefit your rural area or town. A variety of rural public entities are eligible for this program, including nonprofit corporations, federally recognized tribes, rural cooperatives, state agencies, and more. To apply, you can find the documentation and other requirements relevant to your state on the USDA website.

### 5. USDA Water & Waste Disposal Loan & Grant Program

The USDA Water and Waste Disposal Loan and Grant Program helps qualified business owners (minority business owners and others) who aren't able to obtain more traditional business financing. This program, as per the name, provides both grants and business loans.

Overall, to qualify for this grant program, your business must be in the field of water or waste disposal in an eligible area—a rural area or town with a population of 10,000 or less, tribal lands in rural areas, or colonias. This being said, most state and local government entities, private nonprofits, and federally-recognized tribes are eligible for this program.

### 6. Tribal Energy Development Capacity Grant Program

These minority business grants are specifically available for federally recognized tribal organizations, Alaska Native Villages, and Tribal En-

ergy Development Programs. This program is administered by the U.S. Department of the Interior with the goal of providing funding to maximize the economic impact of energy resource development on Native American land.

Therefore, with these minority business development grants, you can develop or enhance your business and regulatory environment for energy resource development.

### 7. USDA Community Connect Grants

The USDA Community Connect Grants program is a great option if your minority-owned business is looking to provide broadband service in rural areas. Funds from these grants can be used to construct, acquire, or lease land or building used to deploy broadband service for residential and business customers located in the applicable rural area, as well as critical community facilities in that area.

Additionally, funds may be used to provide free broadband service to community facilities for two years. State and local governments, federally recognized tribes, nonprofits, and for-profit corporations are all eligible for these grants.

### 8. Minority Business Development Agency (MBDA)

On the whole, the MBDA provides grants to organizations that operate their Minority Business Centers throughout the United States. Through one of these centers, however, you can receive business consulting, procurement matching, and financial assistance for your minority-owned business.

Additionally, the MBDA also runs a separate ongoing grant competition program. Last year, this program looked for proposals to develop and implement an MBDA Virtual Business Center.

### 9. First Nations Development Institute Grants

First Nations is a non-profit that runs a national grantmaking program. As of mid-year 2019, First Nations has provided 1,648 grants totaling more than \$34.9 million to Native American projects and organizations in 40 states, the District of Columbia and U.S. Territory American Samoa.

Overall, although the individual minority small business grants that First Nations offers can vary, their program strives to provide financial and technical resources to tribes and Native nonprofits.

As their available grants change, you can look for current applications on the First Nations website.

### 10. SBA 8(a) Business Development Program

Whether you're interested in black minority business grants or business grants for women, you might look into the SBA 8(a) Business Development Program. Although technically, this program doesn't offer grants, it is specifically designed for small businesses owned by "socially and economically disadvantaged people or entities."

This being said, the SBA 8(a) program helps these business owners compete for set-aside and sole-source contracts. Additionally, on top of the actual business contract, this program gives

minority business owners access to a Business Opportunity Specialist, a mentor-protégé program, and business training, counseling, and executive development.

### 11. Asian Women Giving Circle (AWGC) Grants

The AWGC provides minority small business grants to Asian American women-led organizations and individual artists in NYC. Specifically, AWGC grants are awarded to businesses who are using arts and culture to bring about progressive social transformation, raising awareness and action around issues that affect Asian American women, girls, and families, and highlighting and promoting women's central role in these projects.

The AWGC typically awards five to eight project grants in each cycle (usually on an annual basis) in amounts up to \$15,000.

### 12. FedEx Small Business Grant Contest

The FedEx Small Business Grant Contest is a nationwide competition held by FedEx that awards \$25,000 to around 10 different deserving business owners every year.

Although this contest doesn't offer exclusive grants for minority-owned start-up businesses, many of the past winners have, in fact, been minority-owned businesses—and overall, the grants are awarded to those with a unique business idea that positively impacts the community.

SOURCE: [www.fundera.com/blog/minority-owned-business](http://www.fundera.com/blog/minority-owned-business)



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[http://e8.octadyne.net/clientFiles/8023/SBE\\_Diversity-Outreach-Form.pdf](http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf)

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